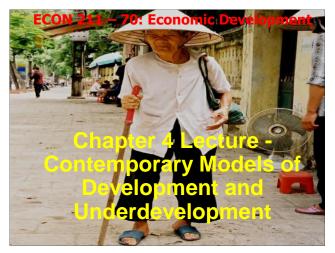
2



#### **New Approaches to Growth**

- Research reveals that GDP growth in the United States and many other countries has had to do largely, even primarily, with TFP growth (i.e., increases in productivity).
- Research has been conducted on why productivity growth has such a major impact, and one explanation is that there are increasing returns to investment in knowledge. This may be a result of positive externalities (spillovers).

Can you think of an example?

- 2

Physical Geography: Geopolitical Relations: Proximity Conquest Ecology Imitation Mineral and energy Threat resources This flowchart is Social institutions: an example of a Economic Political model that shows Cultural how different Economic and variables that Social outcomes: Technology: affect economic Science Economic growth Belief systems growth relate to Innovation and diffusion each other. Distribution of Demography: Age structure Mortality Morbidity Fertility

To get a better understanding of how these variables relate to each other we will need to distinguish between *mechanisms* and contexts and institutions

- Mechanisms of Economic Growth
  - Accumulation of capital
  - Division of labor
  - Innovation
     Resource exploitation and depletion (pseudo growth)
  - Income transfers (e.g. .from rich to poor) (pseudo growth)
- Social, Physical, and Geopolitical Context
- Kinds of Social Institutions
  - EconomicPolitical
  - Cultural (norms, religious beliefs, governed by sanction)
    - Scientific

4 - 4

# Underdevelopment as Coordination Failure • Economic development is difficult to achieve. It has been impossible for some countries (e.g., Nigeria, Sudan), but accomplished by others (e.g., S. Korea, Singapore) • The success or failure of economic development policies can be explained by the "principal-agent" model. Hires Performs 4-5

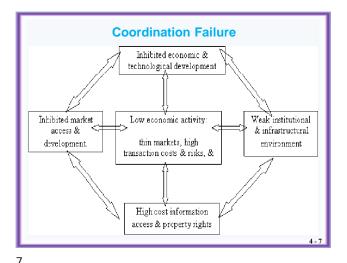
## Underdevelopment as Coordination Failure

- Principal:
  - Government
- Agents:

6

- Households
- Private-sector firms
- Public agencies
- Government-owned enterprises
- International companies
- An effective principal is needed to coordinate actions taken by agents and achieve an optimal outcome, making all agents better-off.
- Coordination failure occurs when the principal fails to induce agents to coordinate their actions, which leads to an outcome that makes all agents worse-off.

4 - 6



#### The O-Ring Theory of Economic Development

- Production is modeled with strong complementarities of inputs (labor & capital) and interdependencies among firms (output of one firm is input of another)
- Positive assortative matching in production: skilled labor works with its peers; profitable and modernizing firms coordinate with their counterparts
- Implications of strong complementarities for economic development and the distribution of income across countries will induce countries at the same level of development to coordinate their actions
- MDCs cooperate and coordinate with each other in the development and transfer of modern technology

4 - 8

10

## Kremer's O-Ring Theory: A Numerical Illustration

- Suppose a Human Resources (HR) Department has four workers two H-types and two L-types;
- Strong complementarities are present when output Q is determined by the product of the qualities, i.e. Q = q<sub>i</sub>-q<sub>i</sub>
- How to allocate for efficiency: {HL, LH} or {HH, LL}?

HH + LL versus 2HL

- We know (H L) > 0 so: (H L)2 > 0
- (H L)<sup>2</sup> = H<sup>2</sup> 2HL + L<sup>2</sup> > 0 thus H<sup>2</sup> + L<sup>2</sup> > 2HL
- That is: Mix or Match?
- This illustrates that with strong complementarity it is more efficient to match, i.e. produce using positive assortative matching

## Kremer's "O-Ring theory": Implications

- · Firms tend to employ workers of similar skills for tasks
- Workers performing the same task at a high skill firm earn higher wages than in a low skill firm
- Explains why a worker of given skill moving from a developing to a developed country receives a higher wage using the same skills
- In the model, wages increase with q at an increasing rate, so wages will be more than proportionally higher in developed countries
- When co-workers or others doing complementary work have higher skills, greater incentive to acquire more skills
- This type of income externality is by now a familiar condition in which multiple equilibria can emerge

4 - 10

### Kremer's O-Ring Theory of Economic Development

- As a result, economies can have multiple equilibria a bad one with low-skilled working together vs a good one high-skilled working together.
- This offers an alternative explanation to why modest individual skill differences can mushroom into huge aggregate productivity differences





Space Shuttle Challenge Disaster

4 - 11

## **Economic Development as Self-Discovery**

No person is born knowing their comparative advantage; specific comparative advantage of an economy also not obvious; no alternative to trial and error...

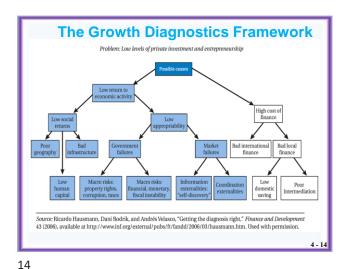
- Hausmann and Rodrik: A Problem of Information
- Not enough to say developing countries should produce "labor intensive products," because there are thousands of them
- Industrial policy may help to identify true direct and indirect domestic costs of potential products to specialize in, by:
- Encouraging exploration in first stage
- Encouraging movement out of inefficient sectors and into more efficient sectors in the second stage

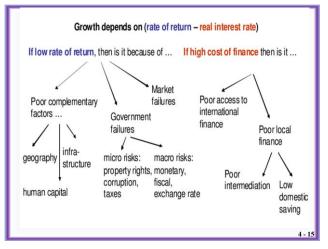
4 - 12

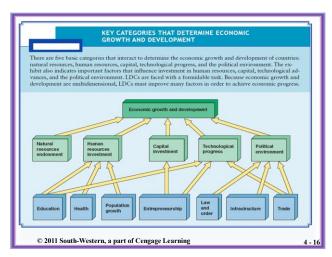
#### **The Growth Diagnostics Framework**

- Focus on a country's most binding constraints of economic development: low rate of return on investment and high cost of financing
- No "one size fits all" in development policy of market coordination
- Look at diagram on next slide that assumes Insufficient investment in physical, social, environmental, and human capital

13







15 16